Consolidated Financial Report for the Second Quarter of Fiscal 2019 (The Fiscal Year Ending March 31, 2020 under Japanese GAAP)



November 7, 2019

Company Name: Asahi Broadcasting Group
Holdings Corporation

Stock Exchange Listing: Tokyo Stock Exchange

Securities Code: 9405 URL https://corp.asahi.co.jp/en/

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Scheduled Date of Securities Report Filing: November 13, 2019

Scheduled Date of Dividend Payment Commencement: December 2, 2019 Preparation of Quarterly Supplementary Explanatory Materials: Yes

Quarterly Results Briefing Held: Yes (for institutional investors and analysts)

(Figures are rounded down to the nearest million yen unless otherwise stated.)

1. Consolidated Financial Results for the First Half of Fiscal 2019 (April 1, 2019 to September 30, 2019)

(1) Consolidated Operating Results (Cumulative)

(Percentage figures show the year-on-year increase (decrease) for each corresponding period.)

| | Nat Calas | | O | | Oudinary Income | | Profit attributable to | | |
|------------------------------|-----------|-----|------------------|------|-----------------|-----------------|------------------------|--------|--|
| | Net Sal | es | Operating Income | | Ordinary In | Ordinary Income | | parent | |
| | ¥ million | % | ¥ million | % | ¥ million | % | ¥ million | % | |
| First Half of Fiscal 2019 | 40,228 | 2.4 | 1,365 | 38.0 | 1,507 | 26.2 | 866 | (42.5) | |
| First Half of Fiscal 2018 | 39,280 | 0.9 | 990 | 19.4 | 1,194 | 17.0 | 1,508 | 145.5 | |

Note: Comprehensive Income First half of fiscal 2019:

First half of fiscal 2018:

¥480 million (-77.1%) ¥2,098 million (66.4%)

| | Basic Earnings per Share | Diluted Earnings per Share |
|------------------------------|-----------------------------|-------------------------------|
| | ¥ | ¥ |
| First Half of Fiscal 2019 | 21.17 | _ |
| First Half of Fiscal 2018 | 36.91 | _ |

(2) Consolidated Financial Position

| | Total Assets | Net Assets | Equity-to-Asset Ratio |
|--------------------|--------------|------------|-----------------------|
| | ¥ million | ¥ million | % |
| September 30, 2019 | 117,295 | 69,211 | 55.4 |
| March 31, 2019 | 107,788 | 67,049 | 60.5 |

(Reference) Shareholders' Equity September 30, 2019: ¥65,028 million March 31, 2019: ¥65,223 million

2. Dividends

| | | Annual Dividend per Share | | | | | | | | |
|------------------------|--------|---------------------------------------|-------------|-------|-------|--|--|--|--|--|
| | 1Q-End | 1Q-End 2Q-End 3Q-End Period-End Total | | | | | | | | |
| | ¥ | ¥ | ¥ | ¥ | ¥ | | | | | |
| Fiscal 2018 | | 10.00 | | 18.00 | 28.00 | | | | | |
| Fiscal 2019 | | 9.00 | | | | | | | | |
| Fiscal 2019 (Forecast) | | | _ | 9.00 | 18.00 | | | | | |

Note: Revisions from recently announced dividend forecast: None

3. Consolidated Financial Results Forecasts for Fiscal 2019 (April 1, 2019 to March 31, 2020)

(Percentage figures show the year-on-year increase (decrease) for each corresponding period.)

| | Net Sale | es | Operating Income | | Ordinary In | come | Profit attribute to owners of | | Basic Earnings per Share |
|------------------|-----------|-----|------------------|--------|-------------|--------|-------------------------------|--------|-----------------------------|
| | ¥ million | % | ¥ million | % | ¥ million | % | ¥ million | 1 | ¥ |
| Full Fiscal Year | 85,000 | 3.7 | 3,700 | (13.2) | 4,000 | (12.9) | 2,500 | (33.2) | 61.04 |

Note: Revisions from recently announced performance forecast: Yes

* Notes

(1) Changes in the number of important subsidiaries during the period: Yes (changes in specified subsidiaries resulting in a change in the scope of consolidation) Newly added: One company (Company name: DLE, Inc.)

- (2) Application of special accounting treatment for the preparation of the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates and restatements
 - 1) Changes in accounting policies in accordance with changes in accounting standards, etc.: None
 - 2) Changes in accounting policies other than 1): None
 - 3) Changes in accounting estimates: None
 - 4) Restatements: None

(4) Number of shares issued and outstanding (common shares)

- 1) Number of shares issued and outstanding as of the period-end (including treasury shares)
- 2) Number of treasury shares as of the period-end
- 3) Average number of shares issued and outstanding for the period

| s <u>nares)</u> | | | |
|-----------------|------------|---------------|------------|
| September 30, | 41,833,000 | March 31, | 41,833,000 |
| 2019 | shares | 2019 | shares |
| September 30, | 850,018 | March 31, | 936,032 |
| 2019 | shares | 2019 | shares |
| September 30, | 40,933,158 | September 30, | 40,862,655 |
| 2019 | shares | 2018 | shares |

^{*} This financial report is exempt from the quarterly review procedure.

Results forecasts and other forward-looking statements contained in this report are based on the assumptions, beliefs, and uncertainties in light of information available to the Company's management as of the publication date and do not represent promises by the Company or its management that these performance figures will be attained. Actual results may differ materially from forecasts due to a variety of factors. Please refer to "1. Analysis of Operating Results and Financial Position (3) Explanation of Forward-Looking Statements, including the Outlook for Consolidated Performance" on page 3 of the attached supplementary materials for information regarding the underlying assumptions for financial results forecasts, as well as explanatory and other notes regarding the use of financial results forecasts.

The Company will hold a briefing for institutional investors and analysts, scheduled for Monday, November 18, 2019. A summary of the presentation materials to be distributed at this briefing shall be published on the Company's website after the event.

^{*} Explanation concerning the appropriate use of forecasts and other special instructions (Caution regarding forward-looking statements, etc.)

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1. Analysis of Operating Results and Financial Position

(1) Analysis of Operating Results

In the first half of fiscal 2019, which extended from April 1, 2019 to September 30, 2019, while the Japanese economy continued to show steady corporate earnings and employment trends, uncertainty grew in overseas economies amid issues such as prolonged U.S-China trade friction and Brexit.

Under these circumstances, net sales of the broadcasting field where the Asahi Broadcasting Group (the Group) conducts its core business, increased due to an increase in TV network sales and other factors despite a decrease in TV sport advertising sales. Net sales of the housing business were down due to a decrease in revenue from sales of real estate and other factors. Net sales of the golf business increased due to an increase in play revenue and other factors. As a result of these factors, the Group's net sales for the first half of fiscal 2019 increased ¥947 million, or 2.4%, compared to the same period of the previous fiscal year and amounted to ¥40,228 million. From the cost standpoint, cost of sales increased ¥281 million (1.1%) compared with the same period of the previous fiscal year, to ¥26,897million. Selling, general and administrative expenses increased ¥291 million (2.5%) compared with the same period of the previous fiscal year, to ¥11,965 million. As a result of the above, operating income for the period increased ¥375 million, or 38.0%, to ¥1,365 million, while ordinary income totaled ¥1,507 million, an increase of ¥312 million, or 26.2%. Additionally, as extraordinary loss, ¥80 million in special retirement expenses was recorded. As a result, income before income taxes were ¥1,426 million, an increase of ¥334 million, or 30.7%, while profit attributable to owners of parent was ¥866 million, a decrease of ¥641 million, or 42.5%, due to the lack of favorable effects from tax effect accounting regarding corporate division and other factors in the same period of the previous fiscal year.

Operating results by business segment are as follows:

Broadcasting Business

Net sales in the broadcasting business totaled \(\frac{\pmathb{3}}{34}\),192 million, up \(\frac{\pmathb{1}}{1}\),665 million, or 5.1%, compared to the same period of the previous fiscal year. The principal factor accounting for this increase in revenue is an increase in TV network sales. On the other hand, operating expenses increased 4.0% from the same period of the previous fiscal year, owing to factors including an increase in program expenses. As a result, operating income amounted to \(\frac{\pmathb{1}}{100}\) million, an increase of \(\frac{\pmathb{3}}{3}\)43 million, or 52.2%, from the same period of the previous fiscal year.

Housing Business

In the housing business, net sales amounted to ¥5,517 million, a decrease of ¥788 million, or 12.5%, compared with the same period of the previous fiscal year. The principal factor was the absence of sales of real estate in the period under review. Meanwhile, operating expenses dropped 13.6% mainly as a reaction to the cost price appropriation consequent upon the sales of real estate in the previous fiscal year. As a result, operating income amounted to ¥454 million, an increase of ¥8 million, or 2.0%, from the same period of the previous fiscal year.

Golf Business

Net sales in the golf business amounted to ¥518 million, an increase of ¥71 million, or 15.9%, compared with the same period of the previous fiscal year. Principal factors were an increase in play revenue from a higher number of visitors and an increase in registration fee income upon new membership recruitment. On the other hand, operating expenses rose 3.0% due to increased labor expenses and depreciation and amortization. As a result, operating income amounted to ¥60 million, an increase of ¥58 million from the same period of the previous fiscal year.

(2) Analysis of Financial Position

(Assets)

Total assets as of the end of the second quarter of fiscal 2019 were ¥117,295 million, ¥9,507 million higher than at the end of the previous fiscal year (March 31, 2019). This was primarily attributable to an increase in cash and deposits in line with the issuance of bonds and an increase in short-term loans payable.

(Liabilities)

Total liabilities were \(\frac{\pmathbf{4}}{48,083}\) million, \(\frac{\pmathbf{7}}{7,345}\) million higher than at the end of the previous fiscal year. The principal reason for the increase in liabilities were the issuance of bonds and an increase in short-term loans payable.

(Net Assets)

Consolidated total net assets came to ¥69,211 million, ¥2,161 million higher than at the end of the previous fiscal year. This was mainly attributable to an increase in non-controlling interests due to the consolidation of DLE, Inc. and MASH CORPORATION.

(3) Explanation of Forward-Looking Statements, including the Outlook for Consolidated Performance

Taking into account factors such as the year-on-year increase in consolidated net sales for the first half of fiscal 2019 and the effects of newly consolidated subsidiaries, the Group has made an upward revision to its forecast for net sales for the full fiscal year. No revisions have been made to operating income, ordinary income or profit attributable to owners of parent of the previous forecasts because the Group expects negative impacts of the deteriorating TV spot advertising market on profit and other factors.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheet

(Millions of Yen)

| | March 31, 2019 | September 30, 2019 |
|---------------------------------------|----------------|--------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 16,337 | 27,454 |
| Notes and accounts receivable - trade | 13,550 | 12,076 |
| Short-term investment securities | 200 | 204 |
| Inventories | 5,114 | 5,207 |
| Income taxes receivable | 312 | 69 |
| Other | 2,345 | 2,194 |
| Allowance for doubtful accounts | (9) | (16) |
| Total current assets | 37,852 | 47,190 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 19,721 | 19,327 |
| Land | 10,769 | 10,769 |
| Other, net | 7,346 | 7,280 |
| Total property, plant and equipment | 37,837 | 37,378 |
| Intangible assets | | |
| Software | 1,167 | 1,189 |
| Software in progress | 105 | 86 |
| Goodwill | - | 368 |
| Other | 109 | 123 |
| Total intangible assets | 1,381 | 1,767 |
| Investments and other assets | | |
| Investment securities | 18,406 | 18,653 |
| Other | 12,320 | 12,314 |
| Allowance for doubtful accounts | (10) | (36) |
| Total investments and other assets | 30,716 | 30,932 |
| Total non-current assets | 69,935 | 70,078 |
| Deferred assets | | |
| Bond issuance cost | - | 26 |
| Total deferred assets | _ | 26 |
| Total assets | 107,788 | 117,295 |

| | March 31, 2019 | September 30, 2019 | |
|---|----------------|--------------------|--|
| Liabilities | | | |
| Current liabilities | | | |
| Short-term loans payable | - | 3,310 | |
| Current portion of long term loans payable | 240 | 562 | |
| Current portion of bonds | - | 23 | |
| Accounts payable - other | 6,475 | 6,466 | |
| Income taxes payable | 934 | 511 | |
| Provision | 113 | 48 | |
| Other | 5,365 | 4,445 | |
| Total current liabilities | 13,129 | 15,367 | |
| Non-current liabilities | | | |
| Long term loans payable | 740 | 962 | |
| Bonds payable | - | 5,081 | |
| Net defined benefit liability | 17,092 | 16,626 | |
| Other | 9,777 | 10,047 | |
| Total non-current liabilities | 27,609 | 32,716 | |
| Total liabilities | 40,738 | 48,083 | |
| Net assets | | | |
| Shareholders' equity | | | |
| Capital stock | 5,299 | 5,299 | |
| Capital surplus | 5,775 | 5,793 | |
| Retained earnings | 53,241 | 53,372 | |
| Treasury stock | (470) | (426) | |
| Total shareholders' equity | 63,846 | 64,039 | |
| Valuation and translation adjustments | | | |
| Valuation difference on available-for-sale securities | 3,018 | 2,523 | |
| Remeasurements of defined benefit plans | (1,641) | (1,533) | |
| Total valuation and translation adjustments | 1,377 | 989 | |
| Subscription rights to shares | - | 0 | |
| Non-controlling interests | 1,826 | 4,182 | |
| Total net assets | 67,049 | 69,211 | |
| Total liabilities and net assets | 107,788 | 117,295 | |

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income

For the First Half of Fiscal 2018 and 2019

| For the First Hall of Fiscal 2018 and 2019 | | (Millions of Yen |
|--|---|---|
| | First Half of Fiscal 2018 (April 1, 2018 to September 30, 2018) | First Half of Fiscal 2019 (April 1, 2019 to September 30, 2019) |
| Net sales | 39,280 | 40,228 |
| Cost of sales | 26,616 | 26,897 |
| Gross profit | 12,664 | 13,331 |
| Selling, general and administrative expenses | 11,673 | 11,965 |
| Operating income | 990 | 1,365 |
| Non-operating income | | |
| Interest income | 21 | 10 |
| Dividends income | 142 | 132 |
| Other | 63 | 83 |
| Total non-operating income | 227 | 225 |
| Non-operating expenses | | |
| Interest expenses | 4 | 8 |
| Loss on disposal of non-current assets | 15 | 4 |
| Loss on investments in silent partnership | - | 64 |
| Other | 2 | 6 |
| Total non-operating expenses | 22 | 83 |
| Ordinary income | 1,194 | 1,507 |
| Extraordinary loss | | |
| Special retirement expenses | 103 | 80 |
| Total extraordinary loss | 103 | 80 |
| Income before income taxes | 1,091 | 1,426 |
| Income taxes | (445) | 559 |
| Profit | 1,536 | 867 |
| Profit attributable to non-controlling interests | 28 | 1 |
| Profit attributable to owners of parent | 1,508 | 866 |

Quarterly Consolidated Statement of Comprehensive Income For the First Half of Fiscal 2018 and 2019

| | | (Millions of Yen) |
|--|---|---|
| | First Half of Fiscal 2018 (April 1, 2018 to September 30, 2018) | First Half of Fiscal 2019 (April 1, 2019 to September 30, 2019) |
| Profit | 1,536 | 867 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities, net of tax | 257 | (494) |
| Remeasurements of defined benefit plans, net of tax | 304 | 107 |
| Total other comprehensive income | 561 | (387) |
| Comprehensive income | 2,098 | 480 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of the parent | 2,069 | 479 |
| Comprehensive income attributable to non- controlling interests | 28 | 1 |

(3) Notes regarding Quarterly Consolidated Financial Statements

(Going Concern Assumptions) Not applicable.

(Any Major Change in the Amount of Consolidated Shareholders' Equity) Not applicable.

(Segment Information, etc.)

Explanation of Measurements of Sales, Profit and Loss for Each Reportable Segment

First Half of Fiscal 2018 (April 1, 2018 to September 30, 2018)

(Millions of Yen)

| | | Reportable | Segment | | | Amounts Recorded on |
|----------------------------------|--------------|------------|-----------|--------|--------------------------|---|
| | Broadcasting | Housing | Golf Club | Total | Adjustments (Notes 1, 2) | Quarterly Consolidated Statement of Income (Note 3) |
| Sales | | | | | | |
| Revenues from external customers | 32,527 | 6,305 | 447 | 39,280 | _ | 39,280 |
| Transactions with other segments | 294 | 11 | 19 | 325 | (325) | _ |
| Total | 32,821 | 6,317 | 467 | 39,605 | (325) | 39,280 |
| Segment profit | 657 | 446 | 2 | 1,105 | (115) | 990 |

Notes:

- 1. The adjustment to transactions with other segments of negative ¥325 million represents the amount of intrasegment transaction elimination.
- 2. The adjustment to segment profit of negative ¥115 million represents the amount of expenses which do not belong to any reportable segment, mainly regarding development of new business and market.
- 3. Segment profit refers to operating income recorded on the quarterly consolidated statement of income.

First Half of Fiscal 2019 (April 1, 2019 to September 30, 2019)

(Millions of Yen)

| | Reportable Segment | | | | | Amounts Recorded on |
|----------------------------------|--------------------|---------|-----------|--------|-------------------------|---|
| | Broadcasting | Housing | Golf Club | Total | Adjustments (Note 1, 2) | Quarterly Consolidated Statement of Income (Note 3) |
| Sales | | | | | | |
| Revenues from external customers | 34,192 | 5,517 | 518 | 40,228 | _ | 40,228 |
| Transactions with other segments | 256 | 10 | 20 | 287 | (287) | _ |
| Total | 34,448 | 5,528 | 539 | 40,516 | (287) | 40,228 |
| Segment profit | 1,000 | 454 | 60 | 1,516 | (150) | 1,365 |

Notes:

- 1. The adjustment to transactions with other segments of negative ¥287 million represents the amount of intrasegment transaction elimination.
- 2. The adjustment to segment profit of negative ¥150 million represents the amount of expenses which do not belong to any reportable segment, mainly regarding development of new business and market.
- 3. Segment profit refers to operating income recorded on the quarterly consolidated statement of income.